# **Wildya**

### **Transform Eco-Anxiety Into Action**





### Executive summary

### Mission

We protect & restore nature by helping people with their mental fitness.

### Problem

10% of the global poulation have eco-anxiety, but can't find help.

### Solution

A mental fitness app helping people to transform their eco-anxiety into action.

### Team with required skills

### Oliver

Founder Biz Dev +7 years experience

### Winny

Founder Human physiology / neuroscience +8 years experience

### Rob

Founder Software Engineer +15 years experience

### Opportunity

Google searches for "Eco-anxiety" increased by 4,590% in past 5 years



### We are facing people & nature crises



### People suffer from **eco-anxiety** & need help

Eco-anxiety = when climate change & environment loss lead to mental health challenges



## **Species** face extinction & need action

Sources: Yale, UN, Plos One



## Your App to Transform Eco-Anxiety to Action

**Understand.** Understand what eco-anxiety is & how it affects you.

**Cope.** Gain knowledge & techniques that help you to cope better.

**Catalyze.** Learn to transform it into real action, to make a difference.

## Gildya

### Wildya in Action: Understand your eco-anxiety



Lions & healthy ambition

### Weekly Courses

- Transforms scientific research into digestible content
- Max. 10 min once a week
- Inspired by nature to improve memory

### Eco-Anxiety Quiz

- Self reflection excersise
- Gamified learning experience
- Research based
- User gets immediate support
- Takes just 5 minutes



Dolphins & how to improve empathy

Meet your mentor:

Ostrich



Hook: Eco-anxiety. Wtf is that? Ostriches will assist you in starting this

### STEP 1:

Inspiration

Todays course



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### Wildya in Action: Cope with your eco-anxiety

### Community

- Meet others with eco-anxiety
- Celebrate victiories together
- Vent went you feel down
- Learn from others
- Meet Live

### Weekly Courses

- Get the mental tools to cope with the current state of the world
- Incorporates current events to support you

### Many of us know the stages of grief



Denial: refusal to accept a new reality that a person, animal, or object is gone

Anger: recognition that they are gone; the body goes into motivated state

Bargaining: refusing to accept reality & wondering what you should've/could've done

Depression: "Why should I go on living?"

Acceptance: cognitively and emotionally accepting that life will continue







### Wildya in Action: Catalyze your eco-anxiety

### Micro Actions

- Daily 2 minutes mental health or eco-actions
- Ensure theory sticks
- Results in habit building

### **Nature Protection**

- Protect & Restore 1m2 per user per month
- Explore the impact you create



Impact on Wildya



### Day 3: Understand the 3 dimensions

Action: Reflect on a memory with the one you've lost and identify elements related to space (location), time (when your interactions with them were), and closeness (emotional intensity).

Why: This foundational step ensures a clear understanding of the three dimensions in a personal context.

Example: John recalls evening walks with Max at the local park (space), always around sunset (time), and the deep bond they shared during those moments

### Impact on Nature

m2 restored 0.75





### Beavers & Self-Confidence

### 🕌 Actions

Day 1 - Read the course	<b>(</b> )
Day 2 - Draw the circles	<b>(</b> )
Day 3 - What you love	<b>(</b> )
Day 4 - What you are good at	<b>(</b> )
Day 5 - What you can get paid for	<b>(</b> )
Day 6 - What the world needs	<b>(</b> )
Day 7 - Ikigai	<b>(</b> )



### A growing mental health crisis & increased interest in nature

**Eco-Anxiety Increase** 

### **Growing interest.**

Google searches for "Eco-anxiety" increased by **4,590%** in past 5 years.

### No help available.

No commercial solution available on the market to support people with eco-anxiety. TNFD).

COVID. Pandemic triggered **25% increase** in prevalence of anxiety & depression worldwide.

### Increasing nature demands.

**Increasing awareness** of nature loss & more public demand (Global Biodiversity Framework, Nature Restoration Law,

### People get affected.

Frequent extreme weather events (heat waves, floods, droughts etc.).

### We are establishing a new category for an underserved & growing segment

### **Global & vast demand for** mental health apps

Market growing by +16.3% (CAGR), democratisation access & support.

€ 5.3B

"Apps can not only help address the volume of need for mental health support, but also make that support more accessible."

### Deloitte

There are no dedicated solutions for ecoanxiety. People are left alone.

"Environmental disaster is the biggest mental health issue of our lifetimes. And in our war against nature, young minds are the collateral damage."

Sources: Fortune Business Insights, Deloitte, Yale, Forbes, National Library of Medicine, Force of Nature \* Mobile Users with eco-anxiety × MRR x 12 months x retention rate

### **Untapped market:** eco-anxiety

## € 150M\*

### **Clover Hogan**



- First mover advantage
- Founders experience with eco-anxiety
- Perceived as good for people & planet

## wildya

### Positive Impact









### A nature positive B2C business model that benefits people & nature

13€ Monthly subscription

Pay nature 15% to protect 1m<sup>2</sup> per user per month







### Step by step we democratize help for people with eco-anxiety

Aug 23	Sep 23	Oct 23	Dec 23	Jan 2
MVP Launch & <b>Winny joins</b> (Neuroscience)	Linkedin <b>Top</b> Voice	<b>Pivot</b> to focus on eco-anxiety	<b>Community</b> <b>launch</b> (130 members in 1 month)	Eco Anx <b>Quiz Iau</b> (200 insi in 1 mor
Validation: With limited resources we can launch an app	Validation: >10k people are interested in this topic	Validation: MVP was too general, here we can help the most, because lack of help	Validation: Eco-Anxiety not just a problem for the young, people jump on support	Validat Quantita insights p severity o crisis & p looking solutic

n 23

### Feb 23

### Mar 23

nxiety a**unch** nsights nonth)

ation: itative s prove y of the people ng for tions Android Launch & Rob Joins (Tech) Launch Power User Group

Validation: Amount of feedback is more valuable, than effort on our side Validation: Constant insights of 15 core users allow us to move faster & better

### Continue to create a strong community of Wildya advocates to scale in the next months

### **Online Inbound Strategy**

### Volume

Co-create courses with influencers to tap into their audiences

Launch of Youtube Channel

### Curious

**SEO content** Create biggest library on eco-anxiety content to benefit from Google trends

**Gamified lead magnets** Eco-Anxiety quiz, nature podcast lists etc.

### Foundation

Linkedin Community >15k followers Slack Community >200 members



**PR** opportunities: podcast, keynotes, interviews

Referral Marketing to incentivize **WOM** 

## Experienced & passionate team who cares about eco-anxiety



### <u>Oliver Dauert</u>

### Visionary & Biodiversity Builder

7+ years leading B2B & B2C bizdev teams; Field Guide

evaneos

in Top Voice



### <u>Smriti (Winny) Sanchita</u>

### Listener & Mind Unblocker

8+ years in human physiology research (focus neuroscience)

















### Rob Aiken

### **Builder & Nature Tech Enabler**

15+ years of software engineer experience in climate tech

MotherTree



paadle

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+200 engaged community members

### What we are looking for



### Runway to

1) Improve app 2) Get to break even 3) Scale growth with focus on SEO work, paid ads & incluencer partnerships



Funding

### Strategic value

### Partners in impact

Focus on Impact Interested in supporting nature or mental wellbeing

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Join us in protecting 1% of land & sea by helping 300M people until 2030

### Let's connect



### **Oliver Dauert**

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